

Unlock your business potential

Borrow against your current and future business equity with our **Business Finance Loan**. You can bank on us.

Supporting financial advisers and mortgage brokers to grow/invest in their businesses.

Our Business Finance Loan enables advisers and brokers to acquire or merge businesses with the security of their current and/or future revenue, rather than having to register a mortgage over their home or other personal assets.



Merge



Acquire



Succession planning

The Business Finance Loan

What can you borrow funds for?

- AMP Bank can provide finance for the following purposes:
- Acquire or merge businesses.
- Employees may borrow to buy into the businesses for succession planning or equity purchases.
- Business enhancements (i.e. office fit out or refurbishment but excluding motor vehicles).
- Purchase of business premises.
- Refinance of loans from other lenders.
- GST funding is available on a 6 month term, conditions apply.
- Line of credit may be considered for working capital management.

How much can you borrow?

A minimum loan of \$250,000 with no maximum, however:

- **Loan servicing capacity.** Borrower should demonstrate ability to pay back loan via principal and interest repayments on historic performance and cash flow forecasts.
- **Loan security offered.** As a guide preference is to limit to 70% of the book value – exclusive of short-term GST funding, although this can change if additional security such as property etc is provided.

You can explore specific scenarios with one of our Relationship Managers.

What do we require as security?

- General security agreement over all assets of the business.
- Directors' guarantee.
- Tripartite agreement from approved aggregator.

We may also require

- For loans involving trusts: a deed of covenant and indemnity – from all adult beneficiaries.
- For equity purchase finance: general security agreement over all assets of the borrower, directors' guarantee from the borrower.
- Additional security such as house or commercial property and other security that is deemed appropriate.

What are the product key features?

Business Finance Loan at a glance

- A minimum loan of \$250,000 with no maximum.
- Fixed and variable interest rates are available.
- Maximum 5-year term, although loan principal and interest payments are generally calculated based on a 10-year payment profile. Upon expiry term is reviewed for extension, repayment in full or refinanced. The preference is for principal and interest from the outset. Interest only may be considered to assist with cashflow during initial set up. It may also be available should property security be provided.
- Subject to periodic review.
- GST loan repaid in full within 6 months of initial drawdown.
- Line of credit.

Rates and fees

- An establishment fee will apply to cover costs including: application, valuation, legal and loan documentation. This can be capitalised to the loan.
- Interest rate will vary subject to lending application and loan security.

Talk with one of our dedicated business finance relationship managers

DANIELLE MAIN

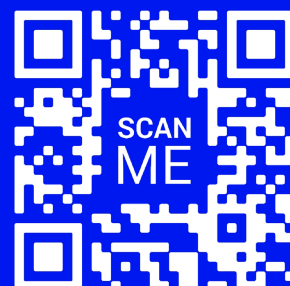
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Why you can bank on us

Let us support you to create your customers' tomorrow through property

Self-Employed Customers

We've simplified our Self-Employed Policy, for your self-employed customers, all you need to submit is:

- 1 year tax return (most recent) for business entities (company, partnership & trust) and
- 1 year tax returns (most recent) and Notice of Assessment for individuals (sole traders, directors or partners) for self-employed customers who have an established ABN for a minimum of 2 years for their home loan application submissions.

Master limit feature (Portfolio loan)

- Master limit allows your customer to restructure their debt within an overall approved credit limit without the need for further assessment or variations. (\$399 Master limit application fee applies.)
- Up to 80% of the value of the property.
- First split must be a mandatory line of credit with minimum of \$10,000.
- Available for 5 or 10 year terms.
- Unlimited restructure of subaccounts within the approved limit for free.
- Available only on Professional Package.

Common debt Reducer – Increasing borrowing power

We apportion common debt reducers based on ownership for non-spousal investment properties and expenses. This easy process is verified by AMP statutory declaration, available at our Broker Hub website.

Cash out

- We offer a maximum \$1 million – or 20% of security when LMI applies.
- We don't need evidence for loans with:
 - LVR less than or equal to 70% and cash out up to \$500k or
 - LVR greater than 70% and cash out up to \$250k.

Bonus Income Shading

We've made changes to our bonus and rental income shading policies to better reflect the total income of customers to unlock borrowing options. The policy has been changed to be uncapped at 20% over 1 year.

Investment property costs

Investment Property costs are captured within HEM (additionally Private Health Insurance is also captured within HEM).

What you need to know

This flyer is an overview only for AMP Bank distributors and not for distribution to customers. Information in this flyer is correct as at 2 August 2024 and subject to change without notice. Full details are as set out in the relevant terms and conditions available at amp.com.au/bankterms. The terms and conditions prevail to the extent of any inconsistency with this flyer. Contact your BDM for further details. The product issuer and credit provider is AMP Bank Limited ABN 15 081 596 009, AFSL and Australian Credit Licence 234517.

This information hasn't taken your client's circumstances into account. Any application is subject to AMP Bank's approval. Fees and charges apply. Read our Financial Services Guide available at amp.com.au/fsg for information about our services, including the fees and other benefits that AMP companies and their representatives may receive in relation to products and services provided to your clients. A target market determination for these products is available at amp.com.au/bank/TMD

Broker use only

Helping you support your customers



Broker support
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Operating hours are 9am–7pm
Monday to Friday (Sydney time)



Broker Hub
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