

# Specialist International Share (Hedged) Fund

Target Market Determination 15 March 2024

This Target Market Determination (**TMD**) is required under section 994B of the *Corporations Act 2001* (Cth) (**the Act**). This TMD describes the class of consumers that comprises the target market for the financial product and matters relevant to the product's distribution and review (specifically, distribution conditions, review triggers and periods, and reporting requirements). Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the product being consistent with the most recent TMD (unless the distribution is excluded conduct).

This document is **not** a product disclosure statement (**PDS**) and is **not** a complete summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS for the product before making a decision whether to buy this product.

Important terms used in this TMD are defined in the *TMD Definitions* which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS can be obtained from **amp.com.au/investments-pds-wms-a**.

#### **Target Market Summary**

This product is intended for a consumer who is seeking capital growth and potentially some income distributions. It has a very high risk/return profile and is intended for use up to a core component of an investment portfolio.

It is likely to be consistent with the financial situation and needs of a consumer with a minimum investment timeframe of 7 years and who is unlikely to need to withdraw their money on less than one week's notice.

## **Fund and Issuer Identifiers**

Issuer	ipac Asset Management Limited (IAML)	Registered fund name	AMP Capital Specialist International Share (Hedged Fund
Issuer ABN	22 003 257 225	ARSN	107 655 854
Issuer AFSL	234655	APIR Code	AMP0825AU Specialist International Share (Hedged) Fund - On-platform Class A
Fund Manager	National Mutual Funds Management Ltd (AMP Investments)	TMD contact details	; DDO_investments@amp.com.au
TMD issue date	15 March 2024	TMD Version	6
Distribution status of the Fund	Available		

## **Description of Target Market**

#### **TMD indicator key**

The consumer attributes for which the product is likely to be appropriate have been assessed using a red/amber/green rating methodology with appropriate colour coding:

In Target Market	See Issuer Instructions	Not in Target Market
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#### Instructions

In the tables below, Column 1, Consumer attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in Column 1 is likely to be in the target market for this product.

Where a TMD indicator has been assessed as **AMBER** (ie See Issuer Instructions), the distributor should refer to the further information provided in the product description, to determine the suitability for the consumer, based on their objectives, financial situation and needs.

#### **Appropriateness**

The Issuer has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market, as the features of this product in the 'Product description including key attributes' sections are likely to be suitable for consumers with the attributes identified with a green TMD Indicator against the relevant consumer attributes.

#### Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of *minor allocation*). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a balanced or moderate portfolio with a *minor allocation* to growth assets. In this case, a product with a *High* risk/return profile may be consistent with the consumer's objectives for that *minor allocation* notwithstanding that the risk/return profile of the consumer as a whole is *Medium*. In making this assessment, Distributors should consider all features of a product (including its key attributes).

The FSC has provided more detailed guidance on how to take this *portfolio view* for diversification, available on the FSC website (**fsc.org.au/ resources/target-market-determination-templates**).

Consumer attributes	TMD indicator	Product description including key attributes	
Consumer's investment obj	ective		
Capital Growth	In Target Market	The Fund aims to provide total returns (income and capital growth) after costs and before tax,	
Capital Preservation	Not in Target Market	above the Morgan Stanley Capital International (MSCI) World (ex Australia) (ex Tobacco) Accumulation Index with Net Dividends Reinvested, hedged in AUD on a rolling 3 year basis.	
Income Distribution	See Issuer Instructions	The Fund may be suitable for investors seeking to invest in a diversified portfolio of international shares. This is achieved through direct investment into the Specialist International Share Fund, with the aim of principally hedging the investment back to Australian dollars. The Fund aims to pay distributions half-yearly. You should be aware that although the Fund aims to pay distributions, the amount of each distribution may vary, or no distribution may be payable in a distribution period.	
Consumer's intended produ	ct use (% of Investable A	ssets)	
Solution/Standalone (up to 100%)	Not in Target Market	The Fund normally invests in international shares.	
Major allocation (up to 75%)	Not in Target Market		
Core component (up to 50%)	In Target Market		
Minor allocation (up to 25%)	In Target Market		
Satellite allocation (up to 10%)	In Target Market		
Consumer's investment tim	eframe	-	
Minimum investment timeframe	7 years	The suggested minimum investment timeframe is 7 years.	

Consumer attributes	TMD indicator	Product description including key attributes	
Consumer's risk (ability to bear loss) and return profile			
Low	Not in Target Market	The Fund has a risk band of 7. Very high. The Fund's risk band and risk label are based on an estimation that the number of negative annual returns over any 20-year period would be 6 or greater. Information about the methodology used for calculating the risk level can be obtained by contacting us. This summary is not a complete description of the risks of investing in the Fund. This Fund <b>may</b> be suitable for an investor with a slightly lower or higher overall risk/return profile for a portion of their investment portfolio. However, the investor should be aware of the potential risk/return trade-off and discuss with their financial adviser when assessing it for suitability against their individual objectives, financial situation and needs.	
Medium	Not in Target Market		
High	See Issuer Instructions		
Very high	In Target Market		
Extremely high	See Issuer Instructions		
Consumer's need to access ca	apital		
Within one week of request	In Target Market	Withdrawals are allowed daily. Withdrawals are normally processed within 5 business days.	
Within one month of request	In Target Market	The constitution allows for payments to be made within 30 calendar days.	
Within 3 months of request	In Target Market		
Within one year of request	In Target Market		
Within 5 years of request	In Target Market		
Within 10 years of request	In Target Market		

## **Distribution conditions or restrictions**

Distribution condition	Distribution condition rationale
Distribution through approved	Under DDO, investment platforms:
investment platforms only.	<ul> <li>must take reasonable steps to ensure that their distribution activities will, or are reasonably likely to, result in the product distribution conduct being consistent with this TMD, and</li> <li>are required to comply with distributor reporting requirements (set out below).</li> </ul>
	IAML will monitor complaints and significant dealings in order to assess the effectiveness of the product distribution.

# **Review triggers**

Material change to key attributes, fund investment objective and/or fees.

Material deviation from benchmark/objective over sustained period.

Key attributes have not performed as disclosed by a material degree and for a material period.

Determination by the issuer of an ASIC reportable Significant Dealing.

Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.

The use of Product Intervention Powers, regulator orders or directions that affects the product.

## Mandatory TMD review periods

Review period	Maximum period for review
Initial review	15 months
Subsequent review	36 months

# **Distributor reporting requirements**

Reporting requirement	Reporting period	Which distributors this requirement applies to
Complaints (as defined in section 994A(1) of the Act) relating to the product. The distributor should provide all the content of the complaint, having regard to privacy.	As soon as practicable, but no later than 10 business days following end of calendar quarter.	All distributors
Significant dealing outside of target market, under s994F(6) of the Act. See <i>TMD Definitions</i> for further detail.	As soon as practicable, but no later than 10 business days after the distributor becomes aware of the significant dealing.	All distributors

If practicable, Distributors should adopt the FSC data standards for reports to the Issuer. Distributors must report to the Issuer via a bilaterally agreed protocol or intermediary or via email - DDO\_investments@amp.com.au. This email address should also be used to contact the Issuer regarding any details relating to this TMD.

# **TMD Definitions**

Term	Definition
Consumer's investme	nt objective
Capital Growth	The consumer seeks to invest in a product designed or expected to generate capital return over the investment timeframe. The consumer prefers exposure to growth assets (such as shares or property) or otherwise seeks an investment return above the current inflation rate.
Capital Preservation	The consumer seeks to invest in a product designed or expected to have low volatility and minimise capital loss. The consumer prefers exposure to defensive assets that are generally lower in risk and less volatile than growth investments (this may include cash or fixed income securities).
Income Distribution	The consumer seeks to invest in a product designed or expected to distribute regular and/or tax-effective income. The consumer prefers exposure to income-generating assets (this may include high dividend-yielding equities, fixed income securities and money market instruments).
Consumer's intended	product use (% of Investable Assets)
Solution/Standalone (up to 100%)	The consumer may hold the investment as up to 100% of their total <i>investable assets</i> (see definition below). The consumer is likely to seek a product with <i>very high</i> portfolio diversification (see definition below).
Major allocation (up to 75%)	The consumer may hold the investment as up to 75% of their total <i>investable assets</i> (see definition below). The consumer is likely to seek a product with at least <i>high</i> portfolio diversification (see definition below).
Core component (up to 50%)	The consumer may hold the investment as up to 50% of their total <i>investable assets</i> (see definition below). The consumer is likely to seek a product with at least <i>medium</i> portfolio diversification (see definition below).
Minor allocation (up to 25%)	The consumer may hold the investment as up to 25% of their total <i>investable assets</i> (see definition below). The consumer is likely to seek a product with at least <i>low</i> portfolio diversification (see definition below).
Satellite allocation (up to 10%)	The consumer may hold the investment as up to 10% of their total <i>investable assets</i> (see definition below). The consumer may seek a product with <i>very low</i> portfolio diversification (see definition below). Products classified as <i>extremely high</i> risk are likely to meet this category only.
Investable Assets	Those assets that the investor has available for investment, excluding the residential home.
	on (for completing the key product attribute section of the consumer's intended product use) Ish and cash-like instruments may sit outside the diversification framework below.
Very low	The product provides exposure to a single asset (for example, a commercial property) or a niche asset class (for example, minor commodities, crypto-assets or collectibles).
Low	The product provides exposure to a small number of holdings (for example, fewer than 25 securities) or a narrow asset class, sector or geographic market (for example, a single major commodity (eg gold) or equities from a single emerging market economy).
Medium	The product provides exposure to a moderate number of holdings (for example, up to 50 securities) in at least one broad asset class, sector or geographic market (for example, Australian fixed income securities or global natural resources).
High	The product provides exposure to a large number of holdings (for example, over 50 securities) in multiple broad asset classes, sectors or geographic markets (for example, global equities).
Very high	The product provides exposure to a large number of holdings across a broad range of asset classes, sectors <u>and</u> geographic markets with limited correlation to each other.

Term	Definition
Consumer's intended	investment timeframe
Minimum	The minimum suggested timeframe for holding the product. Typically, this is the rolling period over which the investment objective of the product is likely to be achieved.
Consumer's Risk (abil	ity to bear loss) and Return profile
using the guidance an from the bands used issues such as the po consumer requires to products may use leve risks or risks of capita the SRM to substanti	the Standard Risk Measure ( <i>SRM</i> ) to estimate the likely number of negative annual returns for this product over a 20 year period nd methodology outlined in the <i>Standard Risk Measure Guidance Paper For Trustees</i> (note the bands in the SRM guidance differ in this TMD). However, SRM is not a complete assessment of risk and potential loss. For example, it does not detail important tential size of a negative return (including under conditions of market stress) or that a positive return could still be less than a meet their investment objectives/needs. The SRM methodology may be supplemented by other risk factors. For example, some erage, derivatives or short selling; may have liquidity or withdrawal limitations; may have underlying investments with valuation I loss; or otherwise may have a complex structure or increased investment risks, which should be documented together with ate the product risk rating. product return profile would generally take into account the impact of fees, costs and taxes.
Low	For the relevant part of the consumer's portfolio, the consumer:
	<ul> <li>has a conservative or low risk appetite</li> <li>seeks to minimise volatility and potential losses (eg has the ability to bear up to 1 negative return over a 20-year period (SRM 1 to 2)), and</li> <li>is comfortable with a low target return profile.</li> <li>The consumer typically prefers stable, defensive assets (such as cash).</li> </ul>
Medium	For the relevant part of the consumer's portfolio, the consumer:
	<ul> <li>has a moderate or medium risk appetite</li> <li>seeks low volatility and potential losses (eg has the ability to bear up to 4 negative returns over a 20-year period (SRM 3 to 5)), and</li> <li>is comfortable with a moderate target return profile.</li> <li>The consumer typically prefers defensive assets (for example, fixed income).</li> </ul>
High	For the relevant part of the consumer's portfolio, the consumer:
	<ul> <li>has a high risk appetite</li> <li>can accept high volatility and potential losses (eg has the ability to bear up to 6 negative returns over a 20-year period (SRN 5 or 6)), and</li> <li>seeks high returns (typically over a medium or long timeframe).</li> <li>The consumer typically prefers growth assets (for example, shares and property).</li> </ul>
Very high	For the relevant part of the consumer's portfolio, the consumer:
	<ul> <li>has a very high risk appetite</li> <li>can accept very high volatility and potential losses (eg has the ability to bear 6 to 7 negative returns over a 20-year period (SRM 6 or 7)), and</li> <li>seeks to maximise returns (typically over a medium or long timeframe).</li> <li>The consumer typically prefers high growth assets (such as high conviction portfolios, hedge funds and alternative investments)</li> </ul>
Extremely high	For the relevant part of the consumer's portfolio, the consumer:
	<ul> <li>has an extremely high risk appetite</li> <li>can accept significant volatility and losses, and</li> <li>seeks to obtain accelerated returns (potentially in a short timeframe).</li> <li>The consumer seeks extremely high risk, speculative or complex products which may have features such as significant use of derivatives, leverage or short positions or may be in emerging or niche asset classes (for example, crypto-assets or collectibles)</li> </ul>
Consumer's need to a	access capital
Consumer's need to access capital	This consumer attribute addresses the likely period of time between the making of a request for redemption/withdrawal (or access to investment proceeds more generally) and the receipt of proceeds from this request under ordinary circumstances. Issuers should consider both the frequency for accepting the request and the length of time to accept, process and distribute the proceeds of such a request. To the extent that the liquidity of the underlying investments or possible liquidity constraints (eg ability to stagger or delay redemptions) could impact this, this is to be taken into consideration in aligning the product to the consumer's need to access capital. Where a product is held on investment platforms, distributors also need to factor in the length of time platforms take to process requests for redemption for underlying investments. Where access to investment proceeds from the product is likely to occur through a secondary market, the liquidity of the market for the product should be considered.

considered.

Term	Definition
Distributor Re	porting
Significant dealings	Section 994F(6) of the Act requires Distributors to notify the Issuer if they become aware of a significant dealing in the product the is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and Distributors have discretion t apply its ordinary meaning. The Issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strateg and to meet its own obligation to report significant dealings to ASIC. Dealings outside this TMD may be significant because:
	<ul> <li>they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product or</li> <li>they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consume (or class of consumer).</li> <li>In each case, the Distributor should have regard to:</li> </ul>
	<ul> <li>the nature and risk profile of the product (which may be indicated by the product's risk rating or withdrawal timeframes),</li> <li>the actual or potential harm to a consumer (which may be indicated by the value of the consumer's investment, their intende product use or their ability to bear loss), and</li> <li>the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red and/c amber ratings attributed to the consumer).</li> <li>Objectively, a Distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:</li> </ul>
	<ul> <li>it constitutes more than half of the distributor's total retail product distribution conduct in relation to the product over the quarter,</li> <li>the consumer's intended product use is <i>solution/standalone</i>, or</li> <li>the consumer's intended product use is <i>core component</i> or higher and the consumer's risk/return profile is <i>low</i>, or</li> <li>the relevant product has a green rating for consumers seeking <i>extremely high</i> risk/return.</li> </ul>

#### Important Information

While every care has been taken in the preparation of this document, ipac Asset Management Limited (IAML) ABN 22 003 257 225, AFSL 234655 makes no representations or warranties as to the accuracy or completeness of any statement in it. IAML is the Responsible Entity and Issuer of units in the AMP Capital Specialist International Share (Hedged) Fund.

This document has been prepared for the purpose of providing general information only and does not take into account any particular investor's objectives, financial situation or needs. Before making an investment decision, an investor should consider the appropriateness of the information in this document, and seek professional financial advice, having regard to their objectives, financial situation and needs. This document is solely for the use of the party to whom it is provided.

#### Contacting the Responsible Entity and NMFM

For information about investing with the Responsible Entity, please contact us.

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